

Lusardi Construction Company

Quality Is Measured by Commitment to Clients



Lusardi Construction Company is a full-service, world-class general contractor committed to craftsmanship, quality and excellence. The company was founded on the simple, but proven, principles of honesty, integrity, and a driven work ethic. Founded in 1958 by Warner Lusardi and his father, Peter, the company's first contract was for a \$500 storage building. Today, the company generates over \$275 million per year in revenues.

Owner Warner Lusardi believes a business should not run on credit; thus, the company has no debts. The headquarters complex in San Marcos and all of the company's assets and equipment are owned "free and clear," Warner says. This enables a cash flow that prevents delays due to unexpected requirements and is the basis for Lusardi's outstanding reputation.

"We are client-driven versus work-driven," says CEO Scott Free. "Our goal is to be the best we can be and perform above our clients' expectations. Our repeat clients are our best marketing tool because they know they can depend on us to do what we promise. We are builders, not brokers. We reinvest in our company and are committed to the construction industry."

The Lusardi difference is the caliber of its people. From its modest beginnings, Lusardi Construction Company



Lusardi Educational Project
Mission Hills High School
San Marcos, California

This 40-acre school campus consists of 11 buildings totaling 275,000 square feet of state-of-the-art classroom, computer, and sports facilities. Project value: \$60,000,000.



Lusardi Office Project
The First American Corporation
Santa Ana, CA

World headquarters complex consisting of six mid-rise office buildings, each precast & EIFS and fully improved, totaling 425,000 square feet. The project included the development of a 30-acre site with construction of a four-lane roadway and technology center. Project value: \$100,000,000.

Lusardi is constantly seeking new markets and will go virtually anywhere to build. It has the construction teams, the equipment and the financial assets to build wherever and whatever a client desires. From a small tiltup building to a corporate complex, Lusardi engages all of its resources and expertise to ensure a project's success.

has grown into a team of over 400 dynamic and talented professionals meeting construction-related challenges throughout the country. All executives and project managers have degrees ranging from construction management to civil engineering and other business-related disciplines. Blending this educational background with the vast construction experience of both office and field personnel, it is easy to understand how Lusardi maintains its position as a formidable industry leader.

Lusardi is renowned for building projects with excellence. "We develop strong relationships with clients based on trust and confidence," says Free. "Our clients prefer Lusardi because we are a responsible contractor who provides qualified supervision and management, capable subcontractors, solid value engineering and a superior finished project."

Lusardi is well known for all types of commercial and industrial projects:

- office
- retail
- industrial
- institutional
- hotel & recreational
- high-tech/R & D
- civil engineering/infrastructure
- tenant improvements



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Additional offices in Hercules, Calif., Phoenix, Ariz. and Austin, Texas (opening in fall 2006).